

Message Text

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51

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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COM/BIC/OIM (INFO)

STATE/NEA/PAB/ASCHIFFERDECKER

----- 099217

R 082116Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY KABUL

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E.O. 11652: N/A

TAGS: BEXP, AF

SUBJECT: MAJOR PROJECTS: DIRTY TRICKS

REF: KABUL'S 3837

APPRECIATE REFTTEL. INFORMATION MOST USEFUL AS BACKGROUND FOR BRIEFING COMPANIES CONSIDERING BIDDING ON CONTRACTS IN AFGHANISTAN. TELEPHONE CONVERSATIONS WITH SARKARIA OF IECO AND SIMONS OF CENTEC INDICATE BOTH FIRMS GENERALLY AWARE CIRCUMSTANCES SURROUNDING RAILWAY STUDY AWARD AND NOT PARTICULARLY SURPRISED BY SITUATION. AS EMBASSY COMMENTS IN PARA NINE, EVENTS DESCRIBED NOT UNIQUE EITHER TO AFGHAN CONTRACTING AGENCIES OR TO FRENCH GOVERNMENT/BUSINESS PRACTICES. MOST COMPANIES WITH INTERNATIONAL BUSINESS EXPERIENCE ARE FAMILIAR WITH PRACTICES DESCRIBED AND, IN SOME CASES, WILLING FIGHT FIRE WITH FIRE. IN ANY CASE, DETAILED REPORTING ON ALL ASPECTS OF COMPETITIVE CLIMATE EXTREMELY HELPFUL. MORE AMERICAN COMPANIES BECOMING

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INTERESTED IN AFGHANISTAN AND APPRECIATE ADVICE ON WHAT TO EXPECT BEFORE VISITING COUNTRY.

EXEMPT FROM AUTOMATIC DECONTROL KISSINGER

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<< END OF DOCUMENT >>

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: SmithRJ
Disposition Case Number: n/a
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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